

## The latest trend in condos is the condo cottage

Cottage buyers are foregoing the maintenance, the isolation, and the high prices of individual cottages in remote areas and opting instead for condo cottages in vacation villages. These cottage condos are free-standing, individually-owned cottages situated in resort communities filled with amenities and activities.

Cottage Advisors of Canada has teamed up with a Canadian entrepreneur and real estate developer, James Lawley, to break ground on Sandbanks Summer Village in Prince Edward County, Ontario. When Canadians approve of a trend in cottaging, you know it's real. As Sandbanks Summer Village Sales Director Erin McCoy says, "Canadians take our cottages as seriously as we take our hockey."

These condo cottages are seasonal vacation cottages, and this keeps prices affordable and cottage ownership attainable for more

people. Open from April through October, then closed for the harsh winter months, owners rest assured their cottages are closed tight by the management company and secured in a gated community until cottage season resumes in early Spring.

The seasonal component makes a lot of practical sense because research shows people typically only use their vacation homes for less than a third of the year but, unfortunately, often spend money to keep it opened year-round. The seasonal nature also makes sense because it creates a better atmosphere. Because residents don't "live" in the resort as their primary residence, everyone in the village is always on vacation. "A community filled with vacation homes, not primary residences, ensures the lifestyle here is always committed to leisure time and the atmosphere is always relaxed and playful.

Whether leisure means rest and relaxation or a day filled with lots of activities, we want people to enter the gates here knowing they're now off the clock, they're down time has begun," explains Howard "Chip" Hall, Senior Vice President Cottage Advisors LLC and President of Cottage Advisors of Canada.

Vacation homes are no longer exclusive to only the wealthiest vacation-goers. The affordability of three-season cottage condo communities allows a greater number of people to own a vacation home near the water and with the added benefit of a community filled with amenities and activities. With 525 cottages built and sold in just 6 years from New England to Ontario, this new trend in condos is clearly catching on and changing the way people think about vacation cottages, particularly waterfront vacation cottages.



Think of it as Cottage meets Condo meets Resort meets Vineyards meets Beaches meets Easy.

Welcome to Sandbanks Summer Village, a new seasonal waterfront cottage resort surrounded by vineyards, beaches, restaurants, and a thriving artisan community in the heart of Prince Edward County. With best-in-class, multi-million dollar amenities, a private beach, our own restaurant, fitness centre, adult focused and family areas, you'll own a bit of magic without a bit of hassle.

**Cottages start at \$179,900, HST included.**

**Visitor Centre - 392 County Road 18, Cherry Valley, Prince Edward County  
613. 476. 5286 [www.sandbankssummervillage.com](http://www.sandbankssummervillage.com)**



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\*Prices and specifications are subject to change.  
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